



## Strategic Partners

AIM Funds	ITS Asset Management
Allianz Life Insurance	Jackson National Life
American Express (RiverSource)	John Hancock Life Insurance
American Funds	Lorence and Vanderzwart
Argus	Metlife Investors
AssetMark	Minnesota Life / Securian
AXA Distributors	Nationwide Life Insurance
Behringer Harvard	Pacific Financial Group
CNL Securities Corporation	Pacific Life
Cole Capital	Prudential American Skandia
Core Investments	Putnam Investments
Cornerstone Real Estate	Quantitative Advantage
Curian Capital	Ridgewood Energy
Dividend Capital	Security Benefit
Envestnet	SEI Mutual Funds
Fixed Income Securities	The Hartford
FTJ FundChoice	Triple Net Properties
Highmark	U.S. Advisors
Hines REIT	U.S. Energy
Icon Capital	Vanguard
ING Life Insurance and Annuity	Wells Real Estate Investment
Inland Real Estate Group	

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### Revenue-Sharing

Our Firm receives varying amounts from these Strategic Partners. The average amount is \$35,000.00.

**NEXT Financial Group does not give representatives a reward or bonus for selling shares of Strategic Partners.** Representatives recommend products based on each customer's needs and objectives.

We use the additional revenue to support our marketing efforts. For example, the money is used for our annual sales conference. The conference is an opportunity to communicate new product ideas to NEXT representatives, train representatives and their assistants, and keep representatives abreast of regulatory requirements. The revenue is also used to pay for annual awards for the NEXT representatives who generate the most sales for the firm overall and to pay general marketing expenses.

If you have additional questions about our Strategic Partners and the revenue they contribute, please contact your NEXT representative.